

Asking questions (April 23, 2020 notes over Noumea)

Imagine yourself in a boring meeting, someone else is droning away.

Suddenly, the presenter turns to you and asks a question.

He asks you something about your favourite topic.

Every time you share something he is encouraging, clarifies what you says and asks more about that

Colombo tactic intro

Liz and the marriage debate (personal case study story)

Wiccan witch - must be a pro-life (example from Koukl in Tactics, (page 27-30 approx)

People switch off when you talk, they switch on when you ask and listen.

So the goal is to ask and listen strategically.

Have you not read? (Jesus asked)

Am I my brother's keeper? (Cain asked)

Is that you, you troubler of Israel? (Ahab asked)

Who is this that darkens my Council? (God asked)